General Corporate Sponsorship – Small Business

Established in 2008, Bethesda Green is an Incubator, a Connector and a Community Partner with the mission to accelerate the sustainable economy locally with a focus on innovation, impact and community. We accelerate green start-ups into the sustainable economy as viable businesses focused on people, planet and profit. We facilitate collaborations focused on testing, piloting and advancing innovation and impact in the sustainable economy. Bethesda Green engages local community in participating in sustainable economy through opportunities that inspire innovation and implementation of green solutions.

One sustainable organization with myriad opportunities for synergy.

Our Community Engagement and Business Programs connect individuals and business leaders to sustainable living and innovation:

- Be Green Hub is an established business incubator for green start-ups and a co-working space.
- Be Impact Initiative, in partnership with B-Lab, offers businesses in the region 'Measure what Matters', a tool to benchmark, express and improve their triple bottom line impact.
- Bethesda Green Sustainability Series presents subjects of interest to the business, nonprofit, and local community that will help them be better stewards of the environment.
- Leadership Academy draws students from local High Schools and focuses on providing hands-on learning of environmental stewardship via impactful projects and community engagement.
- Green Neighbors Group works to increase awareness about sustainability, and strengthening connections with Bethesda's neighborhood leaders. Green Neighbors meets in the evening, the last Wednesday of the month.

And more.

All of our programs and projects, housed under one roof, work together for the greatest impact.



4825 Cordell Avenue, Suite 200 Bethesda, Maryland 20814 Phone: 240-396-2440 www.bethesdagreen.org

Located on the second floor of Capital One Bank Branch "Business success is no longer seen as independent and separated from the success of society, communities, and environmental quality. Just as companies must manage their intellectual and financial capital effectively and responsibly, they must manage their natural capital and human capital responsibly."

> – Stu Dalheim, Calvert Investments Bethesda Green Board Chair

Bethesda Green helped us create a culture in our office which reflects our commitment to the environment, and this has been instrumental both in our ability to attract and retain top young talent and to differentiate ourselves from our competition. We couldn't have done this without the support of Bethesda Green.

> – James P. Martinko, CPA Co-Office Managing Partner, Bethesda Cohn Reznick

Bethesda Green is a great environment for startups. We received advice on our growth strategy and our foundational structure. We want to have an organic, sustainable product and that is what Bethesda Green is helping us with.

– Jordan DeCicco, Sunniva Caffe

81% of consumers want to engage with businesses that support environmental and social issues.

- Cone Shared Responsibility Study

Small Business Sponsorship Opportunities and Benefits

Rotating logo in "top sponsor" box on Bethesda A one-time "Green Company of the Month" Leader story in one of our outreach channels such as Green homepage newsletter, blog, website, social media (by request) Premium name recognition on website \$2,500 Personalized testimonial statement of company's Premium logo recognition in Bethesda Green's green efforts (by request) lobby • Opportunity for a "lunch and learn" speaker at Two complimentary tickets and passes to the your company (by request) VIP reception at the Bethesda Green Gala and discount on two tickets (50%) Discount on sponsorship of one recycling bin (50%) Three complimentary tickets to incubator speaker series and lunch, each month Complimentary use of our state-of-the-art conference room (two times) Logo listed on sponsor page of website Personalized testimonial statement of company's **Partner** green efforts (by request) Recognition in Bethesda Green's lobby Opportunity for a "lunch and learn" speaker at \$1,250 One complimentary ticket and pass to the VIP your company (by request) reception at the Bethesda Green Gala and discount on two tickets (50%) Discount on sponsorship of one recycling bin (25%) One complimentary ticket to incubator speaker Complimentary use of our state-of-the-art conferseries and lunch each month ence room (one time) • A one-time "Green Company of the Month" story in one of our outreach channels such as newsletter, blog, website, social media (by request) Logo listed on sponsor page of website Personalized testimonial statement of company's Supporter green efforts (by request) Recognition in Bethesda Green's lobby Discount on state-of-the-art A/V equipped \$625 Two discounted Gala tickets (50%) conference room fee (one time, 50%) **Advocate** Logo listed on sponsor page of website Two discounted Gala tickets (25%) Recognition in Bethesda Green's lobby Personalized testimonial statement of company's \$250 green efforts (by request) Small business sponsorships are for companies with five or fewer employees, or less than

All sponsorship opportunities are for one year. Additional in-kind contributions are also encouraged. Please call us at (240) 396-2440 or contact development@bethesdagreen.org to discuss the specifics.

About Bethesda Green: Bethesda Green is an Incubator, a Connector and a Community Partner with a mission to accelerate the sustainable economy locally with a focus on innovation, impact and community. Bethesda Green accelerates green start-ups into the sustainable economy as viable businesses focused on people, planet and profit. Bethesda Green engages local community in participating in sustainable economy through opportunities that inspire innovation and implementation of green solutions.

Bethesda Green is a non-profit 501(c)(3). Contributions are tax deductible to the extent allowed by law.

\$750,000 annual revenue.